



Cogent People's Ordering Guide

NASA SEWP VI



DUNS 957077980 | **UEI** ZDLJGBDWKZX7 | **CAGE** 761Y8

NAICS CODES 541512, 541511, 541513, 541519, 518210, 541611

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NASA SEWP VI

Cogent People Inc. is a NASA Solutions for Enterprise-Wide Procurement (SEWP) VI Contract Holder for **Category C** – ITC/AV Mission-Based Services. **SEWP VI** is a multiple-award Government-Wide Acquisition Contract (GWAC) for secure technology, engineering, integration, modernization, and mission services.

NASA SEWP VI



Solutions for
Enterprise-
Wide
Procurement

Contract Holder

Category C

Contract Holder: **Cogent People Inc.**

Contract Number: **80TECH26D1028**

PoP: **July 8, 2026 - July 8, 2036**

Contract Ceiling: **\$20 Billion**

DUNS: **957077980**

UEI / CAGE: **ZDLJGBDWKZX7 / 761Y8**

1. Quick Contact

SEWP Program Manager

Joshua Rosenthal, *Director of Growth & Innovation*
Contact: 410-205-5577 | jrosenthal@cogentpeople.com

SEWP Deputy Program Manager

Joseph Kostakis, *Chief Strategy Officer*
Contact: (443) 846-6493 | jkostakis@cogentpeople.com

NASA SEWP Helpline

(301) 286-1478 | help@sewp.nasa.gov
M-F, 7:30 AM-6:00 PM ET

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[Cogent People NASA SEWP VI Home page](#) | [NASA SEWP VI Homepage](#)

2. SEWP VI OVERVIEW

SEWP VI.

NASA Solutions for Enterprise-Wide Procurement (SEWP), pronounced “soup,” is a **Government-Wide Acquisition Contract (GWAC)** that provides Federal agencies and approved contractors access to Information Technology, Communication, and Audio-Visual (ITC/AV) solutions and services. SEWP has evolved since its creation in 1993 to support broad Federal technology acquisition needs. SEWP VI is organized into three-scope categories: Category A - ITC/AV Solutions; Category B - Enterprise-Wide ITC/AV Service Solutions; and Category C - Mission-Based ITC/AV Service Solutions. **Cogent People Inc. is a Category C contract holder.**

Cogent People.

Cogent People is an experienced government contractor delivering IT services and business consulting solutions to federal and state agencies. Since 2009, we have helped government customers solve complex challenges through Data Innovation, Software Engineering, and System Integration, bringing together technology, data, and mission-focused expertise to improve systems and business efficiency. Through NASA SEWP VI Category C, **federal customers can access Cogent People’s mission-based ITC/AV services within our awarded contract scope.**

3. Program Support

Support Role	Name / Title	Phone	Email Address
Cogent People SEWP Program Manager	Joshua Rosenthal <i>Director of Growth & Innovation</i>	(410) 205-5577	jrosenthal@cogentpeople.com
Cogent People SEWP Deputy Program Manager	Joseph Kostakis <i>Chief Strategy Officer</i>	(443) 846-6493	jkostakis@cogentpeople.com
NASA People SEWP Program Manager	Theresa Kinney	(301) 286-1478	theresa.kinney@nasa.gov
NASA SEWP Deputy Program Manager	George Nicol	(301) 286-1478	george.nicol@nasa.gov
NASA Helpline / PMO Desk	SEWP PMO (M-F, 7:30 AM-6:00 PM ET)	(301) 286-1478	help@sewp.nasa.gov

Escalation Path.

- **General Questions:** For routine questions about quotes, scope, ordering, or service delivery, contact the **Cogent People SEWP Program Manager or Deputy Program Manager**.
- **Order Support:** For issues involving an active order, performance, acceptance, warranty, or post-performance support, contact the **Cogent People SEWP Program Manager** and provide the applicable order number, agency, issue description, requested resolution date, and relevant supporting documentation.
- **SEWP Process Support:** For questions involving SEWP procedures, scope, the Quote Request Tool (QRT), or PMO-level assistance, contact the **NASA SEWP Helpline / Program Management Office (PMO)**.
- **Escalation:** For unresolved or time-sensitive matters, escalate the issue to **the Cogent People SEWP Program Manager** and the appropriate **NASA SEWP PMO contact**, as applicable.

4. How to Obtain a Quote

Federal customers may request pricing for **in-scope Category C mission-based services and solutions** through the NASA SEWP **Quote Request Tool (QRT)** or the ordering agency's authorized acquisition process. To support an accurate and compliant response from Cogent People, customers should provide relevant **technical requirements, scope, period of performance, deliverables, security requirements, evaluation criteria, and applicable acquisition information**.

Step	Action	Description
1	Define the Requirement	Identify the mission need, scope, technical requirements, period of performance, deliverables, security requirements, and applicable agency terms.
2	Use the SEWP QRT / Agency Process	Issue the RFQ or market research request through the appropriate NASA SEWP mechanism in accordance with agency procedures and fair opportunity requirements.
3	Engage Cogent People	Contact the Cogent People Sales / Quote POC for capability questions, scope clarification, and quote coordination.
4	Receive & Evaluate the Quote	Cogent People provides the proposed services or solution, pricing, assumptions, quote validity period, and applicable terms.
5	Issue the Task / Delivery Order	The ordering agency submits the order through SEWP. The NASA SEWP PMO processes the order and assigns a SEWP Control Number (SCN) before performance begins.

Recommended Request Information.

To support an accurate and compliant response, customers should provide, as applicable: agency and contracting office; contracting and technical points of contact; requirement description or SOW/PWS; technical and performance requirements; period of performance; deliverables; performance locations; security and access requirements; evaluation and acceptance criteria; funding/CLIN structure; and any agency-specific ordering instructions.

5. Fair Opportunity

SEWP VI is a multiple-award contract. Ordering agencies are responsible for applying fair opportunity requirements at the individual order level, as appropriate under FAR 16.505(b). The NASA SEWP online Quote Request Tool is the recommended mechanism for soliciting eligible Contract Holders and supporting the ordering agency's acquisition process. For formal RFQs, Cogent People will respond with solutions and services available under its SEWP VI contract and in accordance with the Contract Holder User Manual. If the solicitation does not permit partial quotes, the response must address the full requirement, or Cogent People will submit a No Bid.

6. What Cogent People Brings to SEWP VI

Cogent People brings mission-focused technology expertise to NASA SEWP VI Category C, helping federal agencies modernize systems, strengthen operations, and turn complex technology challenges into practical, scalable solutions.

SEWP VI.

- **Digital Modernization:** Modern application development, software engineering, systems integration, digital services, and modernization of mission-critical systems.
- **Data & Analytics:** Data engineering, analytics, database services, information management, and solutions that transform complex data into actionable insights.
- **Cloud Services:** Cloud modernization, migration, integration, platform services, and secure environments designed to support evolving federal missions.
- **Cybersecurity:** Security-focused technology services that help agencies protect systems, strengthen resilience, and integrate cybersecurity throughout modern IT environments.
- **IT Operations & Mission Support:** IT operations and maintenance, network services, help desk and user support, technical communications, training, and ongoing support for mission-critical environments.

7. Ordering Process

Each federal agency follows its own internal acquisition and ordering procedures. The **ordering agency's procurement office issues the task/delivery order**; NASA SEWP PMO reviews and processes the order and assigns a **SEWP Control Number (SCN)** before performance begins.

1. The customer defines the mission requirement and prepares the applicable acquisition documentation.
2. The agency conducts market research, satisfies fair opportunity requirements, and requests quotes through the **SEWP QRT or other authorized process**.
3. The agency evaluates responses and makes its ordering decision in accordance with applicable FAR and agency procedures.
4. The agency procurement office prepares and submits the **task/delivery order** through the SEWP process.
5. **NASA SEWP PMO** reviews and processes the order and assigns the applicable **SEWP Control Number (SCN)**.
6. **Cogent People** acknowledges the processed order and begins fulfillment or performance in accordance with the task/delivery order.

Order Modifications.

SEWP task/delivery order modifications must follow the **ordering agency's procedures and NASA SEWP requirements**. Changes affecting **scope, schedule, performance, or pricing** should be coordinated with the **Cogent People SEWP Program Manager** before execution.

8. Installation, Warranty & Technical Support

Applicable **implementation, warranty, software support, technical support, training, and post-performance terms** will be defined in the **Cogent People quote and applicable task/delivery order**, based on the services being provided.

Issue Type	Primary Action	Cogent Contact
Implementation / Deployment	Coordinate access, schedule, requirements, responsibilities, and acceptance criteria defined by the order.	Joshua Rosenthal SEWP VI Program Manager
Basic / Extended Warranty	Provide the order number, affected service or deliverable, issue description, and requested resolution.	Joshua Rosenthal SEWP VI Program Manager

Software / Technical Support	Provide the environment, issue details, mission impact, troubleshooting completed, and supporting documentation.	Joshua Rosenthal <i>SEWP VI Program Manager</i>
Service / Delivery Issue	Identify missing, delayed, incorrect, or nonconforming services or deliverables and provide relevant order information.	Joshua Rosenthal <i>SEWP VI Program Manager</i>
Acceptance / Invoice Issue	Provide the applicable CLIN or deliverable, acceptance status, invoice reference, and specific discrepancy.	Joshua Rosenthal <i>SEWP VI Program Manager</i>

Problematic Order Troubleshooting.

For prompt resolution, provide the **task/delivery order number, ordering agency, affected CLIN or deliverable, issue description, mission impact, actions already taken, desired resolution, and required resolution date**. Cogent People will coordinate internally and, when necessary, with applicable **partners, subcontractors, and the NASA SEWP PMO**.

9. Ordering Guide Administration & Compliance

This Ordering Guide serves as a **customer-facing NASA SEWP VI contract resource** and will be maintained and updated by Cogent People in accordance with applicable SEWP VI requirements. The guide should be used alongside the **NASA SEWP VI contract, Contract Holder User Manual (CHUM), agency acquisition procedures, and applicable task/delivery order**. In the event of a conflict, the **contract and order terms govern**.

10. Full Policies

Installation / Implementation Policy.

For Category C services, implementation may include deployment, configuration, integration, transition, or environment setup when included in the task/delivery order. Work will be performed according to the applicable SOW/PWS, schedule, security requirements, responsibilities, and acceptance criteria.

Basic & Extended Warranty.

Traditional product warranties are generally not applicable to service-only Category C orders. Any warranty, correction, re-performance, maintenance, or extended support requirements will be governed by the applicable contract and task/delivery order. Authorized warranty coverage will be identified in the quote/order.

Technical Support Policy.

Technical support will be provided according to the applicable task/delivery order and service levels. Support may address service delivery, deliverables, incidents, technical issues, and other order-specific matters, with escalation to the Cogent People SEWP Program Manager when necessary.

Software Support.

Software support applies when software maintenance, application support, licensing support, or related services are included in the authorized order. Specific requirements and support terms will be established in the applicable task/delivery order.

Other Post-Delivery / Post-Performance Support.

Support may include post-implementation assistance, transition support, knowledge transfer, defect correction, documentation updates, operational support, or other follow-on services included in the task/delivery order. Support outside the ordered scope requires appropriate contractual authorization.

11. Web Resources

- [Cogent People SEWP VI Category C](#)
- [Cogent People Corporate Vehicle](#)
- [NASA SEWP VI](#)

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